

## BUSINESS WITHOUT CORRUPTION: U.S. ANTI-CORRUPTION BEST PRACTICES TAILORED TO THE NEEDS OF THE ROMANIAN BUSINESS ENVIRONMENT

CCIR Business Center, Aurel Ghibuțiu Hall, March 7-8, 2017

## AGENDA

DAY 1, MARCH 7, 2017	
10:15 - 11:00	Registration
11:00 - 11:45	Keynote speakers: Mihai Daraban, President, Chamber of Commerce and Industry of Romania H.E. Hans Klemm, U.S. Ambassador to Romania Steven K. Saiget, Staff Vice-President - International Compliance,
	General Dynamics Corporation Alexandra Wrage, President and Founder, TRACE International Dr. Thomas Kauffmann, Vice-President International Business & Services, General Dynamics European Land Systems - Mowag
11:45 - 13:00	Lunch and networking (at nearby location next to Ghibuțiu hall)
13:00 - 14:30	<ul> <li>Topic 1: Anti-Bribery Basics: International Standards and Regulations</li> <li>Anti-Bribery Laws and International Conventions</li> <li>Areas of Risk and Cost of Non-Compliance</li> <li>Compliance Lessons from Recent Cases</li> </ul>
14:30 - 15:45	<ul> <li>Topic 2: Development of a Compliance Program and Culture</li> <li>Framework of Corporate Compliance</li> <li>Elements of a Robust Anti-Corruption Compliance Program <ul> <li>Top level commitment</li> <li>Risk assessments</li> <li>Due diligence</li> <li>Training and internal communications</li> <li>Monitoring and review</li> <li>Documentation</li> </ul> </li> <li>Code of Ethics / Conduct</li> <li>Confidential Reporting Policy and Procedures</li> <li>Innovations to Efficiently Allocate and Use Resources</li> <li>The Business Case for Compliance</li> </ul>

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15:45 - 16:00	Networking break
16:00 - 17:00	<ul> <li>Topic 3: Risk Assessment of Company's Exposure to Bribery and Corruption</li> <li>Developing a Risk Assessment Approach Proportionate to Your Company's Size, Structure and Risk Profile</li> <li>Risk Factors (i.e. Company Size, Structure, Industry, Geography, etc.)</li> </ul>
	<ul> <li>Verifying and Collecting Information</li> <li>Examples of Risk Assessment Questions</li> </ul>
	<ul> <li>Documenting and Standardizing the Risk Assessment Process</li> </ul>
17:00	Conclusion of day 1 of the workshop

	DAY 2, MARCH 8, 2017
10:00 - 11:00	<ul> <li>Topic 4: Use of Third Parties and Due Diligence Process</li> <li>Risks Associated with Third Parties</li> </ul>
	<ul> <li>Where to Begin? Third Party Risk Sorting</li> </ul>
	<ul> <li>Third Party Red Flags and Deal Breakers</li> </ul>
	<ul> <li>Scope of a Robust Third Party Review</li> </ul>
	<ul> <li>Managing Third Party Relationships</li> </ul>
11:00 - 12:00	<ul> <li>Topic 5: Anti-Bribery Compliance Training &amp; Communications</li> <li>Specific Policy Regarding Employee Anti-Corruption Compliance Training</li> </ul>
	<ul> <li>Designated Operating Functions Requiring Anti-Corruption Training</li> </ul>
	<ul> <li>Types of Compliance Training Programs That Can Be Used</li> </ul>
	<ul> <li>Enhanced Compliance Training and Guidance</li> </ul>
12:00 - 14:00	Lunch and networking (at nearby location next to Ghibuțiu hall)
14:00 - 15:00	<ul> <li>Topic 6: Addressing Common Compliance Challenges</li> <li>Policy Roll-Out</li> </ul>
	<ul> <li>Management Message/"Tone at the Top"</li> </ul>
	<ul> <li>Gifts &amp; Hospitality</li> </ul>
	<ul> <li>Facilitating Payments and Extortionate Demands</li> </ul>
15:00 - 16:00	Topic 7: Continuous Improvement: Periodic Testing and Review
	<ul> <li>Establishing Methods and Measures to Evaluate Compliance</li> </ul>
	Program Performance
	<ul> <li>Identifying and Addressing Compliance Program Weaknesses</li> </ul>
	<ul> <li>Determining Appropriate Follow-up</li> </ul>
16:00	Conclusion of the workshop

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**GENERAL DYNAMICS** European Land Systems–Mowag

